

FEES

	MEMBERS	NON-MEMBERS
Self-Study	\$539	\$719
Online Group Discussion	\$619	\$798
Five-Day Immersion (in-class)	\$899	\$1169
Textbook Only	\$304	\$424
Self-Study Course + Exam Only	\$235	\$295
Exam Re-Sit	\$135	\$175
Exam No-Show	\$150	\$190
Exam Transfer	\$75	\$100

DATES

	TERM DATES	EXAM (9AM-12:30PM)
Winter Semester	February 5–April 27	May 2
Spring Re-Sit Exam	n/a	February 7
Summer Re-Sit Exam	n/a	July 4
Summer Semester	June 4–July 27	August 1
Fall Re-Sit Exam	n/a	September 12
Fall Semester	September 10–November 30	December 5

	TORONTO DATES	EXAM (9AM-12:30PM)
CAIB 1 Immersion	January 25–28	January 29
CAIB 2 Immersion	February 22–25	February 26
CAIB 3 Immersion	April 12–15	April 16
CAIB 4 Immersion	May 24–27	May 28
CAIB 1 Immersion	July 26–29	July 30
CAIB 2 Immersion	August 23–26	August 27
CAIB 3 Immersion	September 20–23	September 24
CAIB 4 Immersion	November 29–December 4	December 5

canadian accredited
insurance broker

CAIB

designation

www.ibao.org

For more information on the CAIB designation, or to obtain a registration form, please visit our website or contact our office.

WEBSITE

www.ibao.org/education/caib

EMAIL

designations@ibao.on.ca

PHONE

416.488.7422 or 1.800.268.8845

LOCATION

1 Eglinton Avenue East, Suite 700
Toronto, Ontario M4P 3A1

CANADIAN ACCREDITED INSURANCE BROKER (CAIB)

Increase your business competence, confidence and credibility as an insurance professional with the Canadian Accredited Insurance Broker (CAIB) program. This four-part national program provides an in-depth look at technical coverage and business management strategies within Personal + Commercial lines. Each of the four modules culminates in a national exam and can be taken in any order. Upon successful completion, candidates are awarded the nationally recognized professional designation.

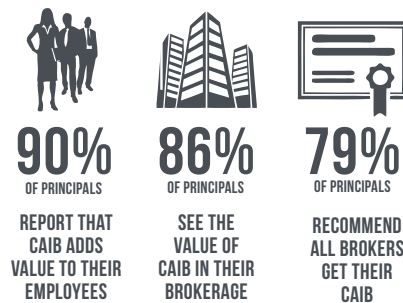
CAIB is a credential that sends a bright signal to your brokerage, your clients and the broker community. It increases leadership potential and provides a powerful, lifelong network. The program was developed specifically for insurance brokers with the input and expertise of brokers across Canada. Brokers immediately benefit from enhanced technical knowledge and business competency.

Use of the designation is restricted to licensed Property + Casualty IBAO Member Brokers. Non-members can take CAIB – a certificate of completion is issued upon graduation, but an association member fee is required to carry the designation. CAIB grads qualify for an exemption from the RIBO Level II unrestricted technical exam, and are eligible for credits towards other industry designations.

QUICK FACTS

CAIB GRADUATES:

- Gain an in-depth understanding of property + casualty insurance
- Qualify for an exemption from the RIBO Level II unrestricted technical exam
- Are eligible for credits towards other industry specific designations



Source: Infofeedback, 2016

CAIB 1

GENERAL INSURANCE (5 MANAGEMENT + 16 TECHNICAL HOURS)

- Introduction to General Insurance
- Habitational Insurance
- Personal Liability Insurance
- Farm Insurance
- Basic Personal Auto Insurance
- Building Professionalism – Emphasis on Service
- Travel Insurance

CAIB 2

COMMERCIAL INSURANCE (16 TECHNICAL HOURS)

- Introduction to Commercial Property
- Commercial Property Insurance – Policy Forms
- Commercial Property Insurance – Additional Coverage Forms
- Commercial Property Insurance – Miscellaneous Property Forms
- Crime Insurance
- Business Interruption Insurance

CAIB 3

COMMERCIAL INSURANCE LIABILITY (16 TECHNICAL HOURS)

- Commercial General Liability – A Legal Perspective
- Commercial General Liability Insurance Policy
- Commercial Automobile Exposure
- Ocean Marine + Aviation Insurance
- Surety Bonds
- Risk Management

CAIB 4

BROKERAGE MANAGEMENT (20 MANAGEMENT HOURS)

- Strategic Planning
- Organizational Behaviour
- Human Resource Management
- Leadership Management
- Broker/Insurance Company Relations
- Marketing + Communications
- Building Long-Term Relationships
- Technology
- Financial Management

FORMATS

Modules can be taken in any order; all formats include the exam.

SELF-STUDY

This format is designed for brokers who prefer to set their own pace and guide their own studies. Students have access to an advisor and online resources. The exam takes place the week after the semester ends; location details are provided one week prior. Indicate your preference on exam location and we'll arrange the closest location available.

ONLINE GROUP DISCUSSION

This format emphasizes active participation within a virtual classroom. It's a forum to share ideas. An experienced broker guides the group through 1-2 hour weekly discussions held in the evening via webinar. The exam takes place the week after the semester ends; location details are provided one week prior. Indicate your preference on exam location and we'll arrange the closest location available. Minimum of six registrants required. Recommended for individuals who benefit from group learning.

IMMERSION

This format is an instructor-led, 5-day intensive course with hands-on exercises, group discussion and practical application. Immersion courses allow you to complete your designation in under a year. The exam is written on the final day of the course; individuals aren't permitted to change exam dates/write elsewhere. Requests to run Immersion programs outside Toronto are considered for groups of 10+ people. Recommended for individuals wanting to focus on their studies without work or personal distractions.

TORONTO IMMERSION FACILITATOR

Chris Coniglio, BA, CAIB, CIP – VP, Commercial Insurance, Breckles Insurance Brokers

EXAM POLICY

CAIB Self-Study and Online Group Discussion exams take place at the end of each semester and are hosted at your closest available affiliate location. Additional fees apply for missed exams or exam transfers. RIBO hours are granted to all students who challenge the exam and are granted once per CAIB course.