

2017



For more information on Member Perks please visit our website or contact our office.

WEBSITE

www.ibao.org/member-perks

EMAIL

contact@ibao.on.ca

PHONE

416.488.7422 or 1.800.268.8845

LOCATION

1 Eglinton Avenue East, Suite 700
Toronto, Ontario M4P 3A1

MEMBER PERKS

www.ibao.org



MEMBER PERKS

As a benefit of IBAO membership, take advantage of the opportunities offered by our valued business partners.

FOR CONTACT INFO VISIT: www.ibao.org/member-perks

AGILITY RECOVERY

Disaster Recovery Solutions

\$395 / Month

- › Communications – Satellite Connectivity to Restore Phone + Internet Service
- › Computer Systems – IT + Office Equipment
- › Office Space – Commercial, Retail + Mobile
- › Power – Emergency Generators Throughout North America

AKA BROKER

Website Design + Development

Up to 40% Discount on Web Development, Hosting + Maintenance

- › No Setup or Updating Fees
- › Consultee Build Process; Unlimited Phone Support
- › Unlimited Pages
- › Implementation of a Content Management System

ARTHUR J. GALLAGHER CANADA

E&O Coverage

Errors & Omissions Program

- › Comprehensive Coverage Monitored by IBAO Member Brokers
- › 10% Claims Free Experience Discount
- › 10% Premium Reduction for attending Westport Insurance Company approved Loss Control Seminar
- › Policies + Procedures Review Program
- › Access to Expert Claims Staff
- › Loss Control Education (IBAO Seminars)

BDO

Accounting Services

Accounting Advice

- › One Free Call / Year

BENEFITS COORDINATORS BCI

Health + Life Insurance

Customized Program Built for Brokers

- › Brokerage Owner / Manager Products – Group Insurance, Group RRSP, Travel Insurance
- › Client Products – Group Insurance, Consulting Services, Travel Insurance
- › Individual IBAO Member Products – Voluntary Critical Illness, Travel Insurance

BMO BANK OF MONTREAL

Banking Services

Unique + Comprehensive Services

- › Broker Valuation
- › Broker Financing
- › Broker Sale Advisory Services

CANDYBOX MARKETING

Website Design + Development / Social Media Expertise

Digital Strategy for Brokers

- › 10% Discount on Landing Pages
- › \$500 / Month Flat Rate on Google Ad Management

DALE & LESSMANN LLP

Legal Services

Legal Advice

- › One Free Call / Year
- › Legal Education (IBAO Webinars)

E-SIGN LIVE BY SILANIS

ESignature Solution

Up to 25% Savings on an eSignature Solution

- › Technology Integration Collaboration
- › Whitepapers + ESignature Education (IBAO Webinars)

ICLARIFY

Home Valuation Tool

Property Data Validation Tool

- › Provides Property Data, Geo-Coded Imagery + Valuation Services from the Largest Repository of Total Loss Claims + Inspection Data Nation-Wide

MONERIS SOLUTIONS

Payment Terminals / ECommerce Transactions / Account Services

Credit + Debit Payment Processing Services

- › Specialized Pricing

STAGE2DATA

Customized Cloud Hosting / Data Backup / Remote Disaster Recovery Solutions

Up to 37% Savings on Brokerage-Specific Solutions

- › 24 / 7 Emergency Support

THE T-R GROUP

Human Resource Services

Broker-Specific Human Resource Support

- › Free Access to HR Portal – Templates, Processes + Policies
- › Online Chat Support; Phone Support
- › Human Resource Education (IBAO Webinars)